

Insider Tips for Healthy, Wealthy and Happy Living – [View in browser](#)
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The KING Team's...

Service For Life!®

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What Should I Do To Make Sure My Home Sells?



The KING Team
Keller Williams Consultants
Mike King
937-645-0447
Ashleigh McKitrick
937-537-1722
Kim King
sales.thekingteam@gmail.com

Hi Folks...

Having a sense of hope helps people heal faster and feel more satisfied in their jobs, but sometimes it's easy to lose hope. In today's *Service For Life!*® Free consumer newsletter, you'll learn ways to find more hope in your day-to-day life. Myrt - this one's for you!

You'll also learn everyday items you can rent to save money, how to motivate yourself to clean when you're just not feeling up to the task, some great websites for organizational help – plus fun facts and lots more.

Spring is finally upon us, even though we didn't have much of a Winter - which is ok

with me. Sellers are beginning to call and Buyers may now have a bigger choice with their purchases. It is, however, still a Seller's Market in our area. So give us a call ASAP when you're ready to discuss Listing, Buying or Building your home. While you're at it you might want to check out two of our latest listings; 541 Quail Hollow Drive S in Marysville and 203 Bluegrass Way in The Meadows of Millcreek just outside of Ostrander.

Mike & Ashleigh

The KING Team, REALTOR®s
Keller Williams Consultants

P.S. When you notice people talking about real estate in the next few weeks, can you tell them about the free consumer information we provide?

They may be people wanting to move this year, and you can tell them about our Free Consumer Report: ***"How To Avoid 7 Costly Mistakes When Selling Your Home."*** You'll give them a huge boost in confidence because this guide shows how to net the most money from a home sale in the least amount of time. To request a copy for a friend, simply call me at **937-645-0447**, Ashleigh at **937-537-1722** or,

[REQUEST YOUR COPY](#)

Today's Brain Teaser . . .

You throw a ball as hard as you can. It doesn't bounce off a wall, there is nothing attached to it, and no one else catches or throws it back to you . . . yet it comes right back to you. How is this possible?

(see answer below)

How You Can Find More Hope In Your Life

With a healthy dose of hope, people can power through stress, feel empowered to chase their dreams, and find a beacon of light when the going gets tough.

Research has shown that hopeful patients heal faster and hopeful employees are more satisfied with their jobs. Conversely, people who aren't hopeful often feel sluggish and have little motivation and energy. So how can you amp up the hope in your life? Read

on!

Seek mastery: Obtaining mastery provides a sense of empowerment and purpose, instilling a sense of hope. Expand your skill set by imagining what you want to achieve and make plans to reach those goals. Write down steps you need to follow to get the results you seek.

Find role models: If you suffer from a sense of hopelessness, find people who have overcome similar situations. Learn from their experiences. Surround yourself with others who can help you through particularly trying times. If you don't know anyone personally, check projecthopeexchange.com for support.

Evaluate options: Feeling trapped can stifle hope. During those times when you feel stuck, think about how you've handled similar situations in the past or how similar strategies from different situations can help you with this particular issue. Make a plan. . .even a few steps you can take can give you something concrete to focus on.

Give hope to others: Perform small acts of kindness. By doing so, you offer hope to others, and this can help boost your mood and outlook on life . . . and increase your feelings of hope in the process. The positive effects of acts of kindness build on each other, so make this a part of your daily routine instead of following a one-and-done approach.



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Thinking Of Buying A Home Soon?

If you're planning to buy a home in the next 6 months, you'll want a copy of our Free consumer guide, ***"7 Secrets For Saving Thousands When Financing Your Next Home."*** Our report will help you avoid frustrations and costly pitfalls when buying a home. Simply call me to get a free copy: **937-645-0447**

REQUEST YOUR COPY

Motivate Yourself To Clean

Cleaning is one of those necessary evils that everyone has to tackle eventually. Don't

put this chore off for another day. Motivate yourself and get the job done!

- **Make a cleaning play list:** Turn your dirty work into a dance party. Throw together tunes that encourage you to move and sing along to get your mind off the task at hand. Or, treat yourself to a TV show that you're only allowed to watch while you clean.
- **Let the light in:** Opening the blinds and curtains brightens up rooms – and your mood! In addition, it illuminates all the cruddy corners of your home, encouraging you to pull out that broom and dust rag.
- **Tackle a small job first:** Make your bed or clear off the dining room table, then go from there. Both significantly help clean up a portion of a single room effectively and quickly, and once you've done these things, it's easy to keep going.
- **Cash in:** Use negative reinforcement to force yourself to clean. Using a website like stickk.com, set a goal to clean, and if the goal is not met, you'll be forced to donate to a cause that is distasteful to you (such as to a political party you don't align with).
- **Set aside time:** Just as you would schedule a doctor's appointment or haircut, specifically reserve time to clean. Treat this like any other important activity that deserves time in your day so there are no conflicts interfering with the chore.

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FREE Consumer Help Is Just A Phone Call Away!

Learn valuable secrets for saving thousands and avoiding costly mistakes when buying, selling or refinancing a home. Best of all, it's FREE. Ask about our **"Insider's Free Resources"** by calling me at: **937-645-0447**.

Fun Facts and Laughs

Why Buy These Items When You Can Rent?

People accumulate a lot of stuff throughout their lives, but they may only need certain things periodically. When that's the case, rent instead of buying to save money and help the environment!

- **Lawn and power equipment:** Rent tillers, concrete saws, carpet cleaners, and more at your local home supply store. Most rentals are for a minimum of four hours.
- **Formal clothing:** If you need to dress up for one black-tie event, check out renttherunway.com or lendingluxury.com. Choose the perfect outfit for the night, and return it once it's over. Rental prices are about one-third the retail price.
- **Party supplies:** Throw the event of the year, but don't stress too much over all the things you need to purchase. Party equipment vendors can supply dishes, decor, and furniture, all delivered right to your door.
- **Recreational equipment:** Thinking of taking up golf or going camping? If you only participate in an activity occasionally, rent from local sports outfitters and save hundreds of dollars on gear that would otherwise collect dust in your garage.

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A Dinner Table's Life . . .

According to a study commissioned by Giovanni Rana, an Italian pasta maker, the average dinner table in the United Kingdom is abuzz with activity. Over the life of a dinner table:

- It will endure 1995 drink spills, 1160 food stains, and 594 homework sessions.
- 1101 meals will go unfinished.
- People will fall asleep 312 times.
- There will be 93 major announcements and 374 pieces of family news shared.

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Websites for Organizational Help . . .

Stay organized and on task!

www.calendar.google.com – Note appointments and events, color code activities, and send and set reminders.

www.getpocket.com – Store online articles so you can read them later (even when you're offline!).

www.hootsuite.com – Manage all your social media accounts in one place.

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Flying High With Frequent Flyer Miles. . .

Collect frequent flyer miles and get the most bang for your traveling buck. Not sure how?

- **Keep track of miles.** If you sign up for miles, keep an eye on expiration dates. If you accumulate miles through credit cards, flying, and using specific services, consider tracking miles with a service like awardwallet.com.
- **Call the airline directly to book.** Many airline websites don't show all affiliated partners, so call and ask about all available booking options.
- **Look beyond flights.** Many rewards programs also allow users to cash in for car rentals, hotel stays, and more.

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Are You Our Client Of The Month?

Every month we choose a very special *Client Of The Month*. It's our way of acknowledging good friends and saying "thanks" to those who support us and our business with referrals, word of mouth and repeat business.

**Dick and Nancy Voght
Jason and Brandy Segner**

Both took the plunge and decided to list thier homes without having one to purchase. If more people would take this leap there would naturally be more homes for everyone and we would have a more Nuetral Market.

You might be our next *Client Of The Month* too! Watch for your name here in an upcoming month.

Brain Teaser Answer:

You throw the ball straight up in the air.

Real Estate Q & A . . .

Q. What do I need to do to sell my home?

A. Here's a list of important things you'll need to do:

- **Set a realistic price.** Homes that are over-priced can linger on the market for months, while homes that are priced correctly usually sell faster and for the most money possible. Look at recent listings in your area and their actual sales prices, and visit homes for sale in the neighborhood before deciding on a price. **That's what we are for (Hint-Hint)!!**
- **Get your home ready to show.** Clear out clutter, freshen paint, and clean up landscaping. Remember buyers notice everything! In other words - 1st Impressions Count!!
- **Review the promotional plan of a Home Marketing Expert.** An experienced REALTOR® (us!) can help you sell quickly by advertising your home in more ways than simply creating a MLS description. Plus, they can help you avoid costly mistakes on contracts and disclosures required by law to sell real estate.

Want to learn more? Ask for our Free Consumer Report called **"7 Insider Tips to Net More Money Selling Your Home."** We'll send a copy right over to you.

Do you have a real estate question you want answered? Feel free to call me at **937-645-0447** or email us. Perhaps we'll feature it in my next issue!

EMAIL US YOUR QUESTION

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KING Team
12955 Weaver Rd.
Marysville, Ohio 43040
US