

*The KING Team's...*

# Service For Life!®

## Inside This Issue...

- How To Stay Healthy At The Hospital...
- Tips To Manage Digital Photo Overload...
- Fun Facts and Laughs: Traveling? Find the Cheapest Airfare, Don't Put These In The Drain, Websites For Relocation, And More...
- Ready to List??
- Real Estate Q&A: What Should I Know When Buying My First Home?

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Hi Folks...

Whether visiting someone or checking in yourself, you'll want to protect yourself from the germs that live in hospitals. In today's *Service For Life!*<sup>®</sup> Free consumer newsletter, you'll learn 6 steps to take to not get sick.

You'll also learn how to manage digital photo overload, tips for finding the lowest-priced airfare, things you should never put in the drain – plus fun facts, a trivia challenge, and lots more.

Mike and Ashleigh have been working their buns off already this Winter. Here is a fact - it is NO LONGER a Buyer's market. Inventory is extremely low and it's not a surprise that lots of homes have multiple offers. Buyers can't low ball offers because someone is right behind them with a higher figure. This has happened more times than not already this year. BUT this also means that this is a great time to get your home on the market. Low inventory means a better chance to get a contract on your home. You also need to be realistic when pricing your property. Facts are facts....

### ***Mike, Kim & Ashleigh***

The KING Team, REALTOR<sup>®</sup>  
Keller Williams Consultants

**P.S.** When you notice people talking about real estate in the next few weeks, can you tell them about the free consumer information we provide?

They may be people needing to move in the next 6 months, and you can tell them about our Free Consumer Report: "***Make Your Home Show Like A Model Without Breaking The Bank***". They'll thank you because this informative guide has a checklist of inexpensive ways to make buyers instantly attracted to a home. To request a copy for a friend, simply email us by [clicking here](#).

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### ***Today's Brain Teaser . . .***

A tea cup and saucer cost \$1.10. The tea cup costs one dollar more than the saucer. How much does the saucer cost?

***(see answer below)***

## **How To Protect Yourself From Hospital Infections**

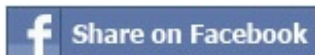
People check into hospitals to overcome illness, but these supposedly sterile environments can also expose you to many germs.

Luckily, there are several things you can do to protect your health if you happen to land in the hospital:

1. **Research your chosen hospital.** Educate yourself about laws in your state designed to create safer, healthier hospitals ([hospitalinfectionrates.org](http://hospitalinfectionrates.org)), then find out what your hospital has done to control infections. Your state's health department can advise where you can find specific hospital statistics.
2. **Practice appropriate hand washing.** Ask that your doctors, nurses, and visitors wash their hands before touching you or items in your room. Gloves offer a false sense of security and can be contaminated if put on by germ-infested hands.
3. **Eat from clean plates.** Consume food that has only touched the clean plate on which it is delivered. Don't set food on a meal tray or any other surface.
4. **Avoid contact with sick people.** This includes not just other patients but also family and friends who may be ill.
5. **Keep tubes to a minimum.** Catheters, IVs, and other tubes offer a direct line into your body. If possible, skip them; but also ask to have all tubes removed as soon as possible after surgery.
6. **Go home.** The longer you stay in the hospital after surgery, the more likely you are to develop an infection. Before being admitted, work with your doctor to create a recovery plan you can tackle right away in order to get out of the hospital as soon as possible.

Find more information about staying safe at [safepatientproject.org](http://safepatientproject.org).

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## How To Get Top Dollar Selling Your Home...

If you're thinking about selling your home soon, request our Free Consumer Guide, "**7 Insider Tips To Net More Money Selling Your Own Home.**" This report will be your secret weapon to maximize the net profits from the sale of your home. To request your copy, email us by [clicking here](#).

## Manage Digital Photo Overload

Smartphones have made it easier than ever to shoot photos at a moment's notice, but with this ease comes a new problem: What to do with all of those images? Organize them with these simple tips:

- **Junk the bad photos as soon as you take them.** Don't save anything you won't print, use, or look at later.

- **Upload photos to your computer regularly and sort them into organized folders.** Create folders for each year, and within each year, make sub-folders for specific events or holidays. Use simple names, like “Family Reunion.” Move relevant photos into the folders, and delete them from your phone.
- **Share as appropriate.** Don’t overload email messages with data-heavy images. Instead, upload select photos to a photo-sharing site like Picasa ([picasa.google.com](http://picasa.google.com)) or Flickr ([flickr.com](http://flickr.com)) and distribute a link to family and friends. Continue to print your favorite photos for framing or create an annual photo book.
- **Invest in a cloud service or use an external drive to back up photos.** Services like Mozy ([mozy.com](http://mozy.com)) and Carbonite ([carbonite.com](http://carbonite.com)) automatically backup copies of computer files.

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## Thank You! Thank You! Thank You! Thank You! Thank You!

Thanks to all of our clients and friends who support our practice and graciously referred us to your friends and neighbors! Rather than pester people with unwanted calls and visits, We build our business based on the positive comments and referrals from people just like you. We couldn't do it without you!

## Fun Facts and Laughs

### *Traveling? Find the Cheapest Airfare For Your Trip . . .*

With so many airlines, routes, connections, and extra fees, it can be hard to unearth the cheapest airfare for your needs. Follow these suggestions to book your next flight with confidence:

- Search far in advance (but not too far). A study by [CheapAir.com](http://CheapAir.com) suggests that, on average, booking seven weeks out for domestic flights and 11-12 weeks in advance for international flights is best.
- Flights are cheapest on Tuesdays, Wednesdays, and Saturdays.
- Be a flexible traveler by searching with a couple extra days or weeks on either side of the preferred departure date. Many flight booking sites such as [kayak.com](http://kayak.com) offer flexible travel as an option when

you search for flights.

- Delete cookies from your computer before looking up flights online a second time. Sites store your search data and know you're a potential buyer, so prices are likely to be higher than originally posted.
- Fly into a different city. Look at flights into nearby airports or within the destination's region. In Europe, for example, it may be cheaper to fly into a nearby city then take the train to your destination.

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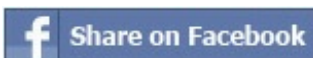


### ***Don't Put These In The Drain. . .***

Plumbers will tell you to avoid putting these items down your kitchen sink drain – they're the biggest causes of drain blockages that can cost you hundreds of dollars (or more) per professional visit to remedy:

1. Coffee grounds. Granular waste combines with other items to form a clog.
2. Grease/oils will stick to the inside of drains and pipes and can contribute to sewer overflows (yuck!)
3. Fibrous materials like onion skins or corn husks. These can get snarled in your disposal blades.

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### ***Websites for Relocation . . .***

Getting ready to move? Choose the city that suits you best!

[my.teleport.org](http://my.teleport.org) – Browse basic information about 100+ international cities.

[www.findyourspot.com](http://www.findyourspot.com) – Personal preferences like culture and religion narrow down options.

[www.taxfoundation.org](http://www.taxfoundation.org) – Detailed information on state and local sales tax.

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### ***Have A Laugh – Broken Seal. . .***

A mom and a son come home from the grocery store and mom tells her child he can have a snack. The boy immediately empties out a box of animal crackers onto the table. "What are you doing, son?" the mother asks.

The boy says, "The box says you should not eat if the seal is broken, so I'm looking for the seal."

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### **Here's A Free, Valuable Resource...**

Now You Can Search The Home Market, Get Helpful Community Information, AND Receive Important Resources For Saving Time And Money When Buying Or Selling At [www.the-kingteam.com](http://www.the-kingteam.com)

### ***Brain Teaser Answer:***

The saucer costs 5 cents. One dollar more is \$1.05. Together the two cost \$1.10.

### **Thanks For Thinking of Us!**

Did you know we can help you or any of your friends or family save time and money when buying or selling a home? Thanks for keeping us in mind with your referrals...and spreading the word about my services.

### ***Real Estate Q & A . . .***

**Q. What should I know when buying my first home?**

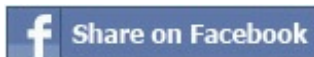
**A.** Buying your first home is a big step, and making mistakes can cost you thousands of dollars. Here are three you should avoid:

- **Not having a professional home inspection.** Review the report carefully so you don't buy a home with serious issues, such as pests, mold, or water damage.
- **Not doing a "walk-through" before closing.** Visit the property after all the furnishings have been removed so you won't have any surprises later.
- **Not understanding the contract.** A REALTOR® who serves as your "Buyer's Representative" will help you understand your responsibilities and guide you through the process.

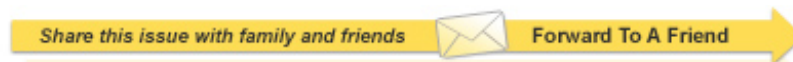
Want to learn more? Ask for our Free Consumer Report called ***"Top 10 First-Time Homebuyer Mistakes To Avoid."***

Do you have a real estate question you want answered? Feel free to call Mike at **937-645-0447** or email us by [clicking here](#). Perhaps we'll feature it in our next issue!

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